



## RESPONSE TO THE COVID-19 PANDEMIC IN DOWNTOWN FREDERICK

In the thirty years since the Partnership's founding, Downtown Frederick has weathered many storms. The Partnership has always been a place that the community can turn to in these times of crisis—and these past few months have been no different.

Since March, the Partnership has been working diligently to respond to the most difficult challenge downtown has faced since the devastating flood of 1976. Even prior to the Governor's state of emergency declaration, Partnership staff were providing daily support, communication and guidance to our downtown business community. We shifted events such as First Saturday and Alive @ Five online temporarily and encouraged the greater community to continue their vital support for downtown by promoting carry out and curbside pickup for our restaurants and retail establishments.

## AS THE PANDEMIC CONTINUED, WE CONTINUED TO SUPPORT OUR BUSINESS COMMUNITY BY:



#### Launching the Small Business Resiliency Series to provide access to educational webinars, a free professional support network, peer-to-peer working groups and a Small Business Lending Library

- 33 businesses participated in the series
- Partnered with 20 industry experts to create a series of 8 webinars, covering topics such as public health and safety, e-commerce, small business employment and benefits, diversification of revenue streams and financial planning
- Provided 40 hours (and counting) of hands-on support to small businesses through the Professional Support Network
- Created a Lending Library with items like cameras, hand tools, business books, audio equipment and more, for our businesses to borrow at no cost and shoot or record content, build window displays, etc



#### **Communicating with the downtown business community** each day since mid-March on new programs and webinars, updates to regulations and other resources to help the businesses survive the impacts of the pandemic



#### Creating safe shopping signage for

**downtown businesses** to display at their door to help customers feel safe when shopping or dining in each establishment. The signs encourage visitors to wear masks, stay physically distant and list the occupancy number for the space



**Working with The City of Frederick** on pop up dining options for restaurants, distilleries, breweries and other food establishments



We know that our work is ever-evolving as we continue to navigate the pandemic and its impacts to small business. The Partnership is committed to supporting our downtown business community.

## **STRATEGIC PLAN UPDATE**

## In the fall of 2015, Downtown Frederick Partnership celebrated its 25th anniversary with the launch of a Strategic Plan that guided the work of the organization for the next five years into 2020.

This plan focused on bringing more people to live, work, play, stay and connect in Downtown Frederick and was developed with input from key stakeholders, who helped the Partnership identify the most important aspects to building a stronger Downtown Frederick.



LIVE DOWNTOWN WELCOME 335 NEW RESIDENTS BY 2020

- Launched in 2017, the first Live Downtown Frederick Housing Symposium featured a report on developing housing in Downtown Frederick, reviewing the incentives and impediments to the process. In 2019, the Partnership welcomed Anirban Basu, who spoke in a larger economic context and addressed how smaller downtowns are being impacted by residential trends, changes that are happening in cities that are similar to Downtown Frederick, who wants to live in downtown and how this impacts the type of housing units offered and the economic impact of downtown residents
- The Partnership created a "live downtown" video, highlighting the many benefits of living in Downtown Frederick
- During this time period, Downtown Frederick saw the first new residential construction in a significant amount of time. Projects included 520 N Market St which offers workforce housing and Kemp Hall which offers market rate apartments. These projects, along with other residential growth, helped attract many new residents to Downtown Frederick
- Launched the Fire Suppression Incentive Grant Program to both reduce fire risk and ease the process of changing the use of upper floors between office and residential in historic buildings
- Completed 3 informational brochures to assist merchants, residents and design professionals with key aspects of the Historic Preservation review process with a goal of clarifying the process as a part of encouraging people to make investments in their historic buildings



## WORK DOWNTOWN

GROW BY 200 NEW JOBS AND MAINTAIN 3,200 PUBLIC SECTOR EMPLOYEES IN DOWNTOWN FREDERICK

- The Partnership received a grant to redesign the existing county building which helped jumpstart the creation of ROOT, a public-private
  partnership to help launch new businesses and energize innovation in Frederick County
- Downtown Frederick Partnership participated in the site selection process for the Frederick Police Department's new headquarters, advocating for it to remain in Downtown Frederick



### **STAY DOWNTOWN** GROW BY AT LEAST 200 MORE OVERNIGHT ROOMS IN 2018

Though the Downtown Hotel has not yet been built, the Partnership continues advocating for the project, stressing the importance and ability of the hotel to help strengthen
and transform Downtown Frederick. The Partnership launched a "Stay Downtown" postcard campaign, collecting hundreds of postcards from residents, businesses and
visitors who support the development of the Downtown Hotel. The Partnership will continue to advocate for this project



## PLAY DOWNTOWN

BRING MORE PEOPLE TO SHOP, EAT AND EXPERIENCE DOWNTOWN FREDERICK

- The holidays are an important time for our residents and businesses. In 2015, the Partnership launched a storefront light initiative, covering costs to install lights on downtown businesses. Since the launch of the program, nearly 100 storefronts have been lit. In 2018, the Partnership also undertook the holiday lights in the trees that line downtown's streets, previously managed by the City of Frederick. The Partnership implemented a new lighting technique, bringing more light to the street level
- In 2015, the Partnership began running a trolley during First Saturday events to better circulate visitors throughout downtown. Each First Saturday, the trolley
  makes multiple stops to drop off and pick up customers shopping and dining. The trolley has been an important component to more people experiencing and
  supporting Downtown Frederick



## **CONNECT DOWNTOWN**

TAKE ACTION ON UNDERUTILIZED SITES AND CONNECT DOWNTOWN NEIGHBORHOODS

- In 2016 the Partnership, with the City of Frederick's Planning and Economic Development Departments and East Frederick Rising, held two public input sessions and a public presentation related to the Post Office site in Downtown Frederick. The first day sessions provided an opportunity for community members to proactively provide input on site opportunities and the community's vision for the site. The public presentation offered a summary of the ideas generated, along with analysis by the consultant team
- The Seventh Street Fountain project has been in progress since 2013 and the Partnership made significant progress in bringing the redesign to reality. The Partnership has gathered community feedback from two workshops and is working to receive final approval from the Historic Preservation Commission and developing final construction documents and budgets for the project. The Partnership has received financial support for this project from the Ausherman Family Foundation
- The Partnership received a \$15,000 State of MD grant to create a business plan for re-launching a downtown circulator, which is a component of a larger Downtown Frederick transportation and parking study in coordination with the City
- Alleyway connector projects like Dino Alley and our nationwide design competition, unchARTed, will better link our urban fabric together, creating increased connection
  and pedestrian flow throughout downtown. Dino Alley was completed in 2017 and unchARTed was launched in late 2019, with temporary installations happening in 2020
- The Partnership also launched Pitchcraft, a community based placemaking competition, which has resulted in three completed projects to date including Frederick Bike Racks in ASL; the Joy of Music, an outdoor xylophone; and Candylane, a life sized board game

# BUSINESS DEVELOPMEN

The Business Development Committee provides Downtown Frederick's new and existing businesses with the incentives, tools and resources they need to thrive. The committee focuses on creating a supportive environment for entrepreneurs and innovators that drive the Downtown Frederick economy.

downio

Congratulations!

DOWNTOWN FREDERICK PARTNERSHIP

6



## IN RESPONSE TO COVID-19, DOUBLED THE ANNUAL MISSION: INTERIOR PROGRAM, FUNDING \$40,000 WORTH OF INTERIOR IMPROVEMENT PROJECTS FOR 9 DOWNTOWN FREDERICK BUSINESSES

Now in its fifth year, the Mission: Interior grant program has awarded more than \$126,000 to 31 businesses, sparking investments of more than \$593,000 in building improvements throughout Downtown Frederick



### PARTNERED WITH THE FREDERICK POLICE DEPARTMENT to create an easy to use pamphlet that provides information on services in Frederick for those in need or experiencing homelessness



## **LED THE ADVOCACY EFFORT** for the passage of live entertainment in restaurants & breweries/wineries/distilleries without a permit removing barriers and costs to

a permit, removing barriers and costs to providing experiences for visitors

## LAUNCHED SCHOOL OF FOOD



in partnership with Frederick County Office of Economic Development and Cureate, offering a nine-month course on branding, merchandising, food safety and small business management for 34 entrepreneurs in the food + beverage industry



## WELCOMED 24 NEW BUSINESSES,

creating 93 new jobs



### PUBLISHED GET IT DOWNTOWN,

a seasonal Partnership publication featuring 95 businesses, highlighting owners, products and services



### LAUNCHED THE VACANT WINDOW PROJECT,

bringing life and energyy to windows of businesses under transition



**CREATED THE HOOD STUDENT DISCOUNT PROGRAM**, partnering with 39 downtown businesses to offer special rates for Hood College students

Launched the 8th annual Business Performance Survey to learn more about doing business in Downtown Frederick and the effectiveness of the Partnership

Highlights from the survey results included:

- **46%** of businesses indicated their revenue performance was above average or excellent in 2019, **40%** indicated their revenue performance was average
- 91% rated the effectiveness of the Partnership as an 8 or higher and 70% of the businesses who responded to the survey indicate they are active with the Partnership
- **47%** of businesses who responded have been in business for 10 years or more, indicating the longevity of and stability of our downtown business community

## DESIGN

The inviting streetscapes of Downtown Frederick are the result of the tireless work by the Design Committee. The committee works with numerous community partners to encourage attractive storefronts, revitalized facades, clean sidewalks and pedestrian-friendly amenities, as well as to address key planning issues to set Downtown Frederick apart.



## RECEIVED A GRANT TO IMPROVE DOWNTOWN FREDERICK FROM A SUCCESSFUL 2019 BRING A BROOM SATURDAY WHICH WAS USED TO LAUNCH A PUBLIC ART & WAYFINDING PROJECT CALLED WATER LILY WAVE

The Partnership determined a location for the piece, hired a public art consultant, established an artist selection team, hired the artist, secured funding from the Ausherman Family Foundation and Transportation Management Services and completed the regulatory process. Water Lily Wave was installed in Carroll Creek Linear Park in the Fall of 2020



#### **LAUNCHED ART ON MAIN,** a joint public art project connecting

the five Main Street communities of Frederick County



**COMPLETED** 6 façade improvement projects



#### HELD SECOND ANNUAL PITCHCRAFT EVENT FOR A NEW PLACEMAKING PROJECT IN DOWNTOWN FREDERICK. The project from the event's first year, Frederick Bike Racks in ASL, was installed along Carroll Creek in October 2019



**COLLECTED AND RECYCLED MORE THAN 120 POUNDS OF CIGARETTE LITTER** (more than 120,000 butts) in partnership with the City of Frederick and NAC11 Litter Committee



HELD A NATIONAL DESIGN COMPETITION,

**UNCHARTED**, selecting designers to create spatial installations in three downtown alleyways, better linking the urban fabric together (installation planned for FY21)



HIRED A CONSULTANT TO MODEL THE SUN/SHADE REGULATIONS in the City's Carroll Creek Overlay to better understand the regulations impact on development

- SUCCESSFULLY ADVOCATED WITH EAST FREDERICK RISING for the inclusion of East Street in the City's future capital improvement project planning
- SUPPORTED THE EFFORTS THAT LED TO THE HIRING OF A FABRICATOR/INSTALLER for the wayfinding murals in the Carroll Creek Public Parking Garage which were installed in the Fall of 2020
- PROVIDED FEEDBACK as a part of the City's Comprehensive Planning process

# ORGANIZATION

The Organization Committee secures the financial investors and volunteer support necessary to ensure that the Partnership has the funds and ability to achieve our ambitious goals. The committee is focused on creating a strong foundation for the Partnership including cultivating partnerships, community involvement and resources for Downtown Frederick.



## KICKED OFF VOLUNTEER RECRUITMENT EFFORTS

for committees with a special focus on diversity and inclusion

# 20)

PROVIDED MORE THAN 5,000 VOLUNTEER HOUR OPPORTUNITIES to the community through the work of the Partnership's committees and events



### RAISED OVER \$66,000 TO SUPPORT THE HOLIDAY LIGHTS IN DOWNTOWN FREDERICK

in the project's second year, with support from the City of Frederick, Visit Frederick, the Delaplaine Foundation, First Energy and many others for their financial support

- HELD THE 5TH ANNUAL STATE OF DOWNTOWN FREDERICK EVENT, featuring Kennedy Smith of the CLUE Group. Kennedy Smith is leading the organization through its next five year strategic planning process, which will guide the organization's work through 2025
- PARTNERED WITH NEARLY 100 COMPANIES to support Downtown Frederick's signature events like First Saturday, Alive @ Five, Frosty Friday and Movie Night on Carroll Creek
- BEGAN UPDATE TO FIRST SATURDAY SURVEYING AND COUNTING ESTIMATE to understand visitor impact in Downtown Frederick on First Saturday and also non-event Saturdays. This project is currently on hold due to the pandemic

	INVESTMENT/SPONSORSHIP\$313,000
<b>INCOME</b> \$1,152,000	EARNED INCOME \$154,000
	HOTEL/MOTEL TAX REVENUE\$104,000
	GRANTS - PROJECT SPECIFIC \$264,000
	CITY OF FREDERICK
ADMINISTRATION EXECUTIVE COMMITTEE	
ORGANIZATION COMMITTEE	\$117,000
BUSINESS DEVELOPMENT COMMITTEE	
DESIGN COMMITTEE	\$146,000 <b>EXPENSES</b> \$1,199,000
DOWNTOWN FREDERICK GIFT CARD - PASS TH	RU \$234,000
PROMOTION COMMITTEE	\$488,000

# PROMOTION

Keeping Downtown Frederick fun and fresh is the mantra of the Promotion Committee. Staff and volunteers spend hundreds of hours organizing and executing events like First Saturday and Alive @ Five, along with other seasonal events like Frosty Friday that make Downtown Frederick an economically viable destination to visit and live.



ATTRACTED MORE THAN 29,000 PEOPLE TO DOWNTOWN FREDERICK during February First Saturday: Fire in Ice



CONTINUED REINVENTING PUBLIC SPACES WITH RAINWORKS

(positive messages that appear when it's raining)



HELD SIXTH ANNUAL SEASON of Movie Night on Carroll Creek June–October 2019



LAUNCHED ONLINE PROGRAMMING

for April First Saturday, Mayfest and June First Saturday when in-person events were canceled



## WELCOMED MORE THAN 14,000 PEOPLE TO THE 2019 ALIVE @ FIVE SERIES

- LAUNCHED TUESDAYS AT THE TRELLIS a pop up event in summer afternoons offering free snacks and games to help the community connect in an underutilized public space
- **EXPANDED PARTNERSHIP'S ADVERTISING PROGRAM** to feature Downtown Frederick in The New Yorker, edibleDC, Washington Post, Baltimore Style and more
- UPDATED THE PARTNERSHIP WEBSITE BUSINESS DIRECTORY with diversity information collected from our business owners
- LAUNCHED A CUP RECYCLING PILOT PROGRAM at Alive @ Five 2019 and collected more than 3,000 cups

## **FY20 INVESTORS**

#### DOWNTOWN FREDERICK CHAMPIONS



MS BETSY &

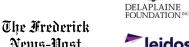
THE **JOSEPH D. BAKER FUND** 

MR KFN MORROW

#### William E. Cross FOUNDATION, INC.

#### DOWNTOWN FREDERICK LEADERSHIP CIRCLE

MS ANGELA & MR CHRIS CHASE





TAFT MANAGEMENT

\*

**MS CAROLE &** MR TIM MCSHFA



#### DOWNTOWN FREDERICK PARTNERSHIP CLUB



ммхvі

**MS CHERYL &** MR DFRFK MCGFF



Morgan Stanley THE BERKHEIMER GROUP



#### GRANTORS



#### DOWNTOWN FREDERICK ADVOCATES Mr Bert Anderson Black Hog BBQ Ms Corinne Bradac **Rushwaller's** Ms Thiel Butner Ms Arleen & Mr Steve Chafitz **Colonial Jewelers** Curious Iguana Ms Melinda & Mr Joe Donegan Edgeworks Knife & Supply Frederick Health Systems Harris Smariga Ms Gerry & Mr Clyde Hicks Ms Lucy & Mr Kevin Hogan Ms Kathleen & Mr Thomas Igo Ms Joan & Mr Marty Lapera Ms Elizabeth Lovov & Mr Gary Rosiecki Mackintosh Realtors Miles and Stockbridge National Capital Video Ms Yvonne & Mr Iim Reinsch Ms Carmen & Mr James Schmersahl Select Seconds Hospital Thrift Shop Sumittra Thai Cuisine The Trail House Warner Commercial Mr David West Ms Fleanor Winter & Mr Dan Backo

#### DOWNTOWN FREDERICK PROMOTERS

Anonymous Ms Fleanor and Mr G Hunter Bowers Ms Kim Chaney & Mr Ron McCurdy

Ms Sharon Crisafulli **DISTRICT Arts** Ms Peggy DuFour Earthly Elements Ms Kristi & Mr Matt Edens Firestone's Market Flynn & Clarke LLC Frederick Brick Works Frederick Coffee Co & Cafe Frederick Fudge & Ice Cream Ms Suzanne & Mr Mark Friis GOOD iuiu JoJo's Restaurant & Tap House Mr Chris Kline Jr Ms Karlys & Mr Tom "Klynch" Ms Kate Kuranda La Paz Mexican Restaurant Law Office of Scott A. Morrison, PA. LTD Creative Mr Bill McLauchlan Molly's Meanderings Mr Sean & Ms Annie Morrissey Ms Rose Marie Myers The Orchard The Pasta Palette Powell LLC Mr Tom Rozvnek Ms Julia and Mr Jim Schaeffer Shab Row Tea Emporium THE TEMPLE A Paul Mitchell Partner School Varner & Goundry, P.C. Ms Madonna & Mr John Vitarello Ms Jan & Mr Joe Weltv Ms Jamie White Ms Melanie & Mr David Williamson

Ms Terri & Mr Mike Winder

The Wine Kitchen on the Creek

A Lit'le Irish Too Alicia I Ms Dorinne Armstrong Ms Gill & Mr Nick Berluti **Bailey's Treasures** Beans and Bagels Café Anglais **Cannon Hill Logistics Capacity Building Solutions** The Cellar Door Ms Krista & Mr Bernard Davisson **Evangelical Lutheran Church** Ms Betsy and Mr Robert Fisher Frederick Coin Exchange Ms Helen & Mr Ted Gregory Dr Cindi Hindman & Dr Paul Feinberg Hootch & Banter I Made This! Pottery Shop Luna Yoga Mr Jim Lynch Ms Mary and Mr Larry Marsh Ms Katie & Mr Randy Martin McClintock Distilling Company Ms Kelly McMurrer The Muse Neutre Noma Laundry Ms Lorraine Plamondon & Mr Pete Plamondon, Sr. **Radcliffe Realtv** Ms Kelly Russell Ms Sheila Schaden Ms Meg & Mr Jeremy Scholtes Smoketown Creekside Smooch Studio Ms Barbara Starr

DOWNTOWN

FREDERICK FANS

## BEAUTIFUL



Rev Lisa Tatum and Dr Charles Levy Text Design Inc Washington Gas -Frederick Division Wastler's Barber Shop White Rabbit Gastropub Mr Corv Wilson Vinyl Acres Yaneth Reves LLC Zavos Architecture

#### DOWNTOWN FREDERICK SUPPORTERS

Alice Orzechowski, CPA Ms Sue & Mr Dick Basford Belleza Hair & Nail Studio Mr Peter Brehm & Mr Jack Day Ms Diane & Mr Maurice Daugherty Dolan Media Management Mr Al Edwards **Evangelical Reformed United** Church of Christ Ms Kimberly & Mr Fred Genau Mr Tim Gibian & Dr Kerri Heslev Ms Patricia & Mr Tal Hart Ms Patty & Mr John Kettlestrings The Kitchenette Ms Carole & Mr Warren Larkin Lebherz Oil & Vinegar Emporium Ms Kate McDermott Ms Kristen Morrison Ms Sandra & Mr Dennis Murphy Ms Margray & Mr Bill Poulin Ms Jeanie & Mr Clarence Reeder



MORGAN KELLER

CONSTRUCTION

PNC

leamans

Sky's The Limit Ms Susan & Mr Mark Smith Ms Patricia Szymanski Welcome Home Realty Group

#### DOWNTOWN FREDERICK FRIENDS

Ms Cheri Baker Mr Craig Bedard Ms Robin Bell & Mr Kim Dine Mr Gary Bennett

## FY20 SPONSORS

#### ALIVE @ FIVE\* DARCARS Toyota of Frederick, Presenting

#### LEVEL ONE:

Audio Video Group, LLC BB&T Now Truist Brewer's Alley FoodPRO of Frederick Innovative Incorporated Key103.1/106.9 The Eagle M&T Bank Rotary Club of Carroll Creek Rotary Club of Frederick WLR Automotive Group, Inc.

#### LEVEL TWO:

FCB Bank, A Division of ACNB Bank

#### LEVEL THREE:

The Berkheimer Group – Morgan Stanley Frederick County Health Department – Think Before You Drink Lilypons Water Gardens Morgan Keller Rice Tire Ruppert Properties Sandy Spring Bank

#### IN-KIND:

Comcast Frederick Keys Frederick Magazine The Frederick News-Post Postern Rosedale Ice

BEER, FOOD & WINE: Brewer's Alley Boxcar Burgers Hometown Harvest Idiom Brewing Co In10se BBQ Sabor de Cuba Smoketown Creekside Spin the Bottle Wine Company

Ms Beverly Byron

Mr Bernie Callan

& Mr Matt Carrado

& Mr Matthew Donahue

Ms Julia & Mr Glenn Ferguson

Ms Susan Chapman

Ms Donna Evans

Ms Kathy & Mr Neil Fay

Ms Rebecca

Ms Kelly

#### FRIEND OF ALIVE @ FIVE

Attaboy Beer lill Fulton Band Fraternal Order of Police Francis Scott Key Lodge # 91Helen & Ted Gregory **Griffith Energy Services** and Propane Inc. The Kitchen Studio Cooking School Edgeworks Jim Bass Group of Real Estate Teams Josh Segal Six East Salon & Spa Sumittra Thai Cuisine Support Unlimited, Inc

#### **BRING A BROOM SATURDAY\***

Comcast Frederick County Health Department – Tobacco Free Frederick

#### COMPETITIVE EDGE

City of Frederick Department of Economic Development PNC Bank

#### **FIRST SATURDAY**

Brewer's Alley Flying Dog Brewery FCB Bank, A Division of ACNB Bank Frederick County Office of Economic Development Frederick County Public Libraries Hood College Lilypons Water Gardens Middletown Valley Bank Navy Federal Credit Union Paul Davis Restoration Plamondon

Ms Mary Ford-Naill

Mr Bill Grooms

Ms Kathryn Hanna

The Knot House

& Mr Gary Naill

Frederick Lumber Company

Ms Kathrvn & Mr John Fieseler

Ms Heather & Mr Brad Genau

Ms Janie Nordstrom Griffiths

Ms Denise & Mr Bernard Gouin

Hospitality Partners The Common Market Wegmans

#### FEBRUARY FIRST SATURDAY, FIRE IN ICE SPONSORS

AIGA BlueRidge Chapter Alice Orzechowski, CPA Alicia L Artifacts Glass Gallerv **Bach Real Estate Baker Tree Service** Baltimore Gold of Frederick Belleza Hair & Nail Studio Black Hog BBQ **Brainstorm Comics** Brewer's Allev Bushwaller's Café Nola **Capital Womens Care LLC CARE Veterinary Center** The Cellar Door Century 21 Redwood Realty Charlotte's Cottage Quilt Shop Crème de la Crème **Dancing Bear Toys** Davs End Farm Horse Rescue, Inc. Delaplaine Visual Arts **Education Center** DeLeon & Stang

Ms Truby LaGarde & Mr Paul Lambertson Ms Harriet Litras Ms Karen Lynch Ms Ashley Mancinelli Ms Constance Martin Ms Patricia & Mr Robert Mayernik Ms Anne & Mr Jerry McKelvey Ms Theresa Michel Ms Lisa & Mr Doug Murphy Natural Fusion Hair Studio Ms Judith Nicotra Mr James Poles Mr Dave Schrodel Ms Jana & Mr Brian Sheffer Ms Catherine Seibert Sir Speedy Printing Ms Beatriz Smith Mr Richard Southers

Mr James Spoth Ms Jane Talarico & Mr Michael Paskowksy Mr David Twenhafel & Ms Tamar Osterman Wag's Restaurant Ms Louanne Welgoss

\*These events were canceled due to the COVID-19 pandemic

DISTRICT Arts Dream House Furniture & Design, LLC Eastside Artists Gallery **Fc**'clectibles Edenton **Retirement Community** Edgeworks Knife & Supply Embark Skate Shop **Emporium Antiques Evangelical Reformed** United Church of Christ Firestone's Market Flippin' Pizza Frederick Arts Council The Frederick Basket Company Frederick Coffee Co & Cafe Frederick Coin Exchange Frederick Community College Frederick County Public Libraries Frederick Land & Home Frederick Police Department Frederick Primary Care Associates Gemini Title George Mason Mortgage Heritage Frederick **Hippy Chick Hummus** Hometown Harvest Hood College Hunting Creek Outfitters Idiom Brewing Co. Isabella's Taverna & Tapas Bar JoJo's Restaurant & Tap House Jug Bridge Brewery L.P. Calomeris Realty. LLC Law Office of Scott A. Morrison, P.A. Lazy Fish Luna Yoga

Magoo's Pub & Eatery Middletown Valley Bank Molly's Meanderings The Muse National Museum of Civil War Medicine Neutre North Market Pop Shop Olde Mother Brewing Olde Towne Tavern The Pasta Palette Pearl Clothing Posh Boutique Premier Group of Long & Foster Real Estate Inc. Pretzel & Pizza Creations **RE/MAX PLUS** The Record Exchange RoRo's Mexican Grill **Ruppert Properties** Savage Soaps Select Seconds Hospital Thrift Shop Sentelle Law Serendipity Market & More Silver Hawk Farm LLC Six Fast Salon Smoketown Creekside The Spice & Tea Exchange Spin the Bottle St John Regional Catholic Schools Starbucks Steinhardt Brewing Studio She Stumpvs Hatchet House Taco Daddy **Tailwinds Over Frederick** THE TEMPLE: A Paul Mitchell Partner School

Tenth Ward Distilling Company Thermo Fisher Scientific Thriv Nutraceuticals Tiara Day Boutique The Trail House Tried & True Barbershop **Turning Point Financial** United Steam Fire Engine Co #3Up On Market Velvet Lounge VetUrgency Voila! in Frederick ~ Special Teas & Other Goodness VOIT Wander Hemp Co Weinberg Center for the Arts The Wine Kitchen on the Creek Woodsboro Bank Zebop

#### FROSTY FRIDAY The Common Market

Woodsboro Bank

HALLOWEEN IN DOWNTOWN FREDERICK Georgetown Hill

#### **SMALL BUSINESS**

RESILIENCY SERIES Delaplaine Foundation City of Frederick Department of Economic Development Frederick County Office of Economic Development Fraternal Order of Police, Francis Scott Key Lodge # 91 Sandy Spring Bank Serini Foundation



19 E CHURCH ST Frederick, MD 21701

#### **PARTNERSHIP BOARD OF DIRECTORS**

#### EXECUTIVE COMMITTEE

MATT EDENS President CARLA CLARKE Vice President

CHRIS SMARIGA Secretary

MIKE WINDER Treasurer CHAIRPERSONS

DEREK MCGEE GILLIAN BERLUTI
Business Promotion Co-Chair
Development Chair JOANNA BUTTON
CHRIS KLINE, JR
Design Chair
JOE DONEGAN

**Organization Chair** 

COMMITTEE

DIRECTORS MICHAEL BLUE Frederick County Council

NON-VOTING

AMANDA LEE Frederick County Office of

Economic Development JENNIFER GERLOCK Frederick County Chamber of Commerce JOHN FIESELER Visit Frederick LOUISE KENNELLY Frederick Arts Council

> JEN MARTIN Celebrate Frederick

KARA NORMAN Downtown Frederick Partnership

#### VOTING DIRECTORS

BECKY KALER KELLY RUSSELL KATE KURANDA JEREMY SCHOLTES KEITH MARCOUX JAMIE WHITE SEAN NORRIS LOUANNE WELGOSS

#### STAFF

KARA NORMAN, AICP Executive Director

**DANIELLE DOLL** Associate Director

LEEANN CREWS Marketing & Promotion Manager

CECYLIA MORRISON Promotion & Events Manager