# YEAR IN REVIEW

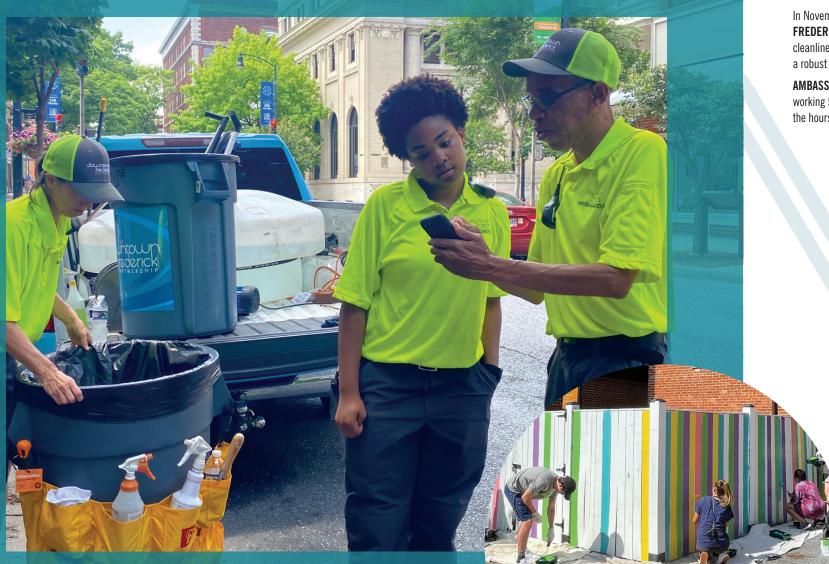
JULY 2021 through JUNE 2022

dountoun frederick



# **DESIGN**

The inviting streetscapes of Downtown Frederick are the result of the tireless work by the Design Committee.



The Design Committee works with numerous community partners to encourage attractive storefronts, revitalized facades, clean sidewalks and pedestrian-friendly amenities, and addresses key planning issues that set Downtown Frederick apart.

### LAUNCHING THE DOWNTOWN FREDERICK AMBASSADOR PROGRAM

In November 2021, the Partnership launched the **DOWNTOWN FREDERICK AMBASSADOR PROGRAM** in order to improve cleanliness, provide a stronger safety presence and ensure a robust program to welcome visitors

**AMBASSADORS OPERATE THROUGHOUT EVERY SEASON**, working 5 days a week with consistent coverage between the hours of 7AM and 10PM Wednesday through Sunday

BY THE NUMBERS (as of June 2022)

4,855
BLOCK FACES CLEANED

354
ITEMS OF INFRASTRUCTURE CLEANED

590
STICKERS / HANDBILLS REMOVED

640
PEOPLE USED HOSPITALITY SERVICES

**264**BUSINESS CONTACTS MADE

### INVESTING IN THE **FUTURE**

Completed **11 FAÇADE IMPROVEMENT** and **1 FIRE SUPPRESSION GRANT PROJECTS**, resulting in \$192,000 of investment in Downtown Frederick

Worked with the City of Frederick to **PROMOTE POP-UP DINING**, which allowed in-street dining on Market St every fourth Saturday of the summer of 2021

Initiated the Downtown Frederick Streetscape Study with the City of Frederick to create thoughtful design solutions, set priorities and determine a framework for future improvements to Market and Patrick Streets

**The study lasted seven months**, including two community workshops and a public survey which received 1,932 responses

The final report *released in November 2021* observed existing land use patterns and open space, pedestrian circulation patterns, parking and sidewalk conditions, existing tree conditions and placement and provided critical data and insight that can inform how future improvements may best address downtown's current streetscape limitations

SCAN THE QR CODE HERE TO READ THE WHOLE REPORT!



### PLACEMAKING & BEAUTIFICATION **INITIATIVES**

**BRING A BROOM SATURDAY**, the Partnership's annual volunteer clean-up day, brought more than 350 people downtown to sweep sidewalks, plant flowers, mulch tree wells and pick up trash

**ADDED A SPLASH OF COLOR TO MAXWELL AVENUE** by transforming a utility cover into a brightly colored rainbow fence with Hood College's freshman class

Improved storefronts and sidewalks by providing businesses with **GREENERY AND LIGHT INSTALLATIONS IN THE WINTER**, and **FLOWERS IN THE SPRING** 



The Business Development Committee provides Downtown Frederick's new and existing businesses with the incentives, tools and resources they need to thrive.

The Business Development Committee focuses on creating a supportive environment for the entrepreneurs and innovators that drive the Downtown Frederick economy.

### **DIVERSITY, EQUITY AND INCLUSION EFFORTS**

CONTINUED EFFORTS TO INCREASE DIVERSITY, EQUITY, AND INCLUSION IN DOWNTOWN **FREDERICK**, launching a community survey and a series of focus groups to learn from the many people who live, work and/or visit Downtown Frederick. Based on these conversations, the Partnership is now working to address the top three priorities identified:

PROVIDING SUPPORT FOR UNDERREPRESENTED BUSINESSES

**ENCOURAGING MORE DIVERSITY IN BUSINESS OWNERSHIP** 

OFFERING MORE CULTURAL PROGRAMMING

Addressed a gap in the diversity and representation previously used to market downtown's events, businesses and attractions by ORGANIZING A SERIES OF PHOTO SHOOTS that expanded the Partnership's library by nearly 600 images featuring **THE DIVERSITY OF** REAL PEOPLE WHO LIVE. WORK AND PLAY IN DOWNTOWN FREDERICK

Helped downtown businesses achieve their marketing goals by granting more than \$18,000 to 16 businesses. HELPING TO FUND MARKETING AND ADVERTISING PROJECTS TARGETED TO REACH BROADER. MORE DIVERSE AUDIENCES

JOINED THE FREDERICK CENTER and MARYLAND LGBT CHAMBER OF COMMERCE'S FREDERICK BUSINESS COMMITTEE, which provides support to LGBT businesses

### PROVIDING SMALL BUSINESS SUPPORT

AWARDED MORE THAN \$18,000 TO DOWNTOWN BUSINESSES THROUGH THE MISSION: INTERIOR GRANT PROGRAM, which funds critical interior updates and repairs for downtown retail establishments, helping them to become stronger and more successful businesses

HOSTED THE FIRST-EVER DOWNTOWN JOBS FAIR IN JULY 2021. Hiring businesses were open for walk-in applicants and interviews, allowing job seekers to apply on-the-spot for multiple jobs in one day

PROVIDED TRAINING AND RESOURCES TO SMALL BUSINESSES through the Competitive Edge workshop series. This year's series featured five sessions covering topics related to diversity and inclusivity, equity and accessibility

Partnered with Hood College to promote more than 50 downtown businesses with the HOOD COLLEGE STUDENT DISCOUNT PROGRAM

### WELCOMING **NEW BUSINESSES**

23 NET NEW BUSINESSES OPENED IN DOWNTOWN FREDERICK THIS YEAR. 37 businesses opened and 14 businesses closed, creating **134 NET NEW JOBS** 

### 2021 BUSINESS PERFORMANCE **SURVEY RESULTS**



Each year, the Partnership administers a Business Performance Survey to gain more insights into the downtown economy, providing a unique opportunity to gauge the health and wellbeing of the Downtown Frederick business community and the effectiveness of the Partnership

57%

of businesses rated their revenue performance as **EXCELLENT OR ABOVE AVERAGE**, exceeding pre-pandemic numbers by 10%

**79%** 

of respondents felt that the **OVERALL ECONOMIC CLIMATE FOR** BUSINESSES LIKE THEIRS WOULD BE VERY GOOD OR GOOD IN THE COMING YEAR (an increase from 56% in 2020)

95%

of businesses responding said they were **LIKELY TO REMAIN IN** THE SAME LOCATION for the coming year

THE OVERWHELMING MAJORITY OF BUSINESSES WOULD RECOMMEND DOWNTOWN FREDERICK TO OTHER RETAILERS. with 58% providing the strongest recommendation possible (10 out of 10) and 93% ranking downtown as an 8 or higher

### **PROMOTION**

Keeping Downtown Frederick fun and fresh is the mantra of the Promotion Committee.



Staff and volunteers spend hundreds of hours organizing and executing events like First Saturday, Alive @ Five and Frosty Friday that make Downtown Frederick an economically viable destination and place to live.

### THE IMPACT OF FIRST SATURDAY

First Saturday is one of the Partnership's signature events. Since its launch in 2003, First Saturday has always been **A DAY THAT CELEBRATES SMALL BUSINESS IN DOWNTOWN FREDERICK**. Attendees are encouraged to support local businesses by shopping with an independent retailer, eating at a downtown restaurant, supporting local artists and exploring all that Downtown Frederick has to offer...because where you spend your money matters

EACH MONTH, FIRST SATURDAY BRINGS 13,000 + PEOPLE TO DOWNTOWN FREDERICK. This past year, the Partnership:

Promoted more than 350 SPECIAL FIRST SATURDAY EVENTS for downtown businesses

**HIRED MORE THAN 100 MUSICAL AND ENTERTAINMENT ACTS** to perform during First Saturday

Recruited **40 CHALK ARTISTS TO TRANSFORM DOWNTOWN SIDEWALKS** with art during June First Saturday

Commissioned **108 ICE SCULPTURE DESIGNS** for February First Saturday: Fire in Ice

Placed more than \$88,000 WORTH OF ADVERTISING TO PROMOTE DOWNTOWN FREDERICK as a shopping and dining destination

### **ACCOLADES**

Named **ONE OF THE COOLEST TOWNS** in America by Only In Your State

Named the **#4 BEST PLACE TO LIVE IN THE COUNTRY** by Livability's Top 100 Best Places to Live in America

HAPPY STRIPE INSTALLATION from the Partnership's unchARTed project was nominated for ArchDaily's BUILDING OF THE YEAR

### MARKETING THE MAGIC OF **DOWNTOWN**

This year, the Partnership highlighted the many unique businesses and attractions of Downtown Frederick by creating unforgettable events and creative marketing campaigns, including:

**FROSTY FRIDAY**, a community favorite that marks the beginning of the holiday season

**HALLOWEEN IN DOWNTOWN FREDERICK**, bringing more than 1,000 trick-or-treaters and their families downtown

**RESTAURANT WEEK** (times two!) featuring summer and winter events

**GET IT DOWNTOWN MAGAZINE**, highlighting 95 businesses with custom photography and a brand new social media campaign that garnered over 405,000 impressions and 29,000 engagements

**DOWNTOWN FREDERICK GIFT CARD PROGRAM**, which has generated more than \$2.2M in spending at downtown businesses since inception (more than \$360,000 placed on downtown gift cards in FY22)

SECOND ANNUAL LOVE LETTERS FOR LOCAL CAMPAIGN, which received more than 250 love letters and funded \$1,000 worth of gift cards to four local businesses

CRAFT BEVERAGE PASSPORT FEATURING 22 LOCAL BUSINESSES, which sold out in less than an hour!

A HOLIDAY GIFT GUIDE FOR DOWNTOWN FREDERICK, promoting a curated Shop Local Gift Guide, extended shopping hours for downtown businesses, and a list of locations that offer online shopping and "shop 'n ship" services through the holiday season

### **EXPANDING** CULTURAL PROGRAMMING

The Partnership worked with local organizations to promote cultural programming and/or launch new events in Downtown Frederick, including:

THAI NIGHT MARKET and THAI NEW YEAR WATER FESTIVAL hosted by the Asian American Center of Frederick and Sumittra

ANNUAL ORGANIZATION DAY PARADE hosted by the Mountain City Elks Lodge #382 and featuring the Howard University Marching Band

HISPANIC HERITAGE FESTIVAL hosted by Centro Hispano de Frederick

# ORGANIZATION

The Organization Committee secures the financial investors and volunteer support necessary to ensure that the Partnership has the funds and ability to achieve our ambitious goals.



The Organization Committee is focused on creating a strong foundation for the Partnership including cultivating partnerships, community involvement and resources for Downtown Frederick.

### RAISING **FUNDS** & **COMMUNITY** SUPPORT

**INSTALLED HOLIDAY LIGHTS ON 155 TREES** along Market and Patrick Streets, recruiting more than 110 sponsors and raising a total of \$91,500 to support the project

This annual holiday lighting project is a **JOINT** EFFORT BETWEEN DOWNTOWN FREDERICK PARTNERSHIP and THE CITY OF FREDERICK. with a significant portion of the funds raised from residents and businesses who support the lights

RAISED MORE THAN \$384,000 as part of the annual fundraising campaign to support vital programs and projects in Downtown Frederick

**ORGANIZED 4,366 VOLUNTEER HOURS** through the work of the Partnership's committees and events, VALUED AT MORE THAN \$130,000 to the downtown community

# Alive @ Five RETURNED IN 2021, welcoming more than 10,700 people during an abbreviated 14-event season. **\$77,470**Sponsor Dollars Raised in 2021

49 Friends of Alive @ Five Season Pass Holders

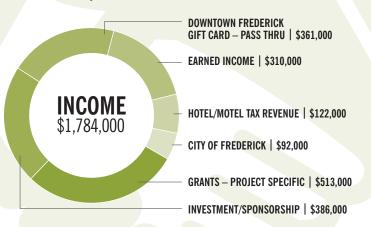
10,720 total attendees

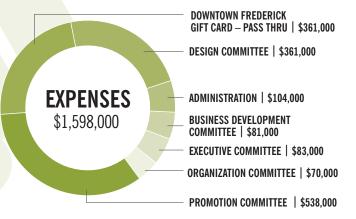
579 Volunteers

during the season

\$167,455 **Dollars Earned** (through gate fees + drink sales)

**DID YOU** KNOW? Alive @ Five is the Partnership's largest





### **FY22 INVESTORS**

#### DOWNTOWN FREDERICK CHAMPIONS



THE FUND

### IOSEPH D. BAKER

BETSY & KEN MORROW



DOWNTOWN FREDERICK LEADERSHIP CIRCLE





**\*HARRIS SMARIGA** CHERYL &



**Griffith Energy Services** 

and Propane, Inc.

Jocelyn & Mike Hering

Hippy Chick Hummus

Massage Therapy

Jill Fulton Band

The Kitchenette

LifeCYCLE Studio

Heating & Cooling

McClintock Distilling

North Market Pop Shop

Pretzel & Pizza Creations

Spring Arbor Senior Living

Caitlin McGrew

Olde Towne Tavern

Modern Hippie

Ruppert Landscape

Six East Salon & Spa

Agent Darius Mark

Sumittra Thai Cuisine

Support Unlimited Inc

Thacher & Rve

The Trail House

Visit Frederick

Welcome Home

Realty Group

Woman to

TONIO

Peace for the

Starbucks

State Farm

Markool

Jim Bass Group of

Real Estate Teams

HR Answerbox

In Balance

PNC DEREK MCGEE

DOWNTOWN FREDERICK PARTNERSHIP CLUB

TIFFANIE & JACK REEVES

#### **GRANTORS**







MSAC

Frederick Shell Carwash

Frederick Social

Gulf Group LLC

Cheryl Hanes

Jenny Huseman

Jill Fulton Band

Jim Bass Group of

Real Estate Teams

**Key City Foundation** 

Live Frederick Group

North Market Pop Shop

Places Reimagined

Premier Group of Long &

Foster Real Estate Inc

Management Services

Realty Group

Realtor and Your

Homestead Team at

Woman Mentoring

Newbridge Spine

& Pain Center

Platinum PR •

Remus. Weddle &

Cavenee, LLC

The Kitchenette

**Hippy Chick Hummus** 

Donna Goff



Tori Wright-Elliott,

**FEBRUARY** 

Realtor at Impact

Maryland Real Estate



Evangelical

Lutheran Church

**Evangelical Reformed** 





Alice Orzechowski, CPA

& Foster Real Estate

Pretzel & Pizza Creations

Primitive Homespuns &

Charlotte's Cottage

Ronald Layman Studios

Ruppert Properties

Sabor de Cuba

Savage Soaps

Silver Hawk Farm

Sisters in Style

Six East Salon

Smoketown Creekside

Ice Cream Shop

Structures Salon

Support Unlimited

**Distilling Company** 

Thermo Fisher Scientific

Management Services

Sweetie's

Taco Daddy

Take Root

Tenth Ward

Thacher & Rye

The Trail House

Transportation

Tsunami

South Mountain Creamery

The Spice & Tea Exchange

Stumpy's Hatchet House

Showroom

Quilt Shop

**RE/MAX Plus** 

Retro-Metro

Frederick,

### DOWNTOWN FREDERICK ADVOCATES

Thiel Butner Cowork Frederick DISTRICT Arts Joseph Donegan Ec'clectibles **Edgeworks Knife** and Supply Frederick Health Systems Kathleen & Thomas Igo Kate Kuranda Elizabeth Lovoy Miles and Stockbridge Pretzel & Pizza Creations Yvonne Reinsch Rodgers Consulting Tom Rozvnek Starbucks Kimberly Teunis **Eleanor Winter &** Dan Backo

### DOWNTOWN

FREDERICK PROMOTERS Bailey's Treasures The Cellar Door **Timothy Custer Details Matter** Bookkeeping Dream House Furniture & Design Peggy Dufour **Earthly Elements** Matt Edens Flynn & Clarke, LLC Frederick Brick Works Frederick Coffee Co & Cafe Frederick Fudge & Ice Cream Beth Gura Marcia Hall **HR Answerbox** Skip & Nikki Irwin The Kitchenette

The Knot House

Law Offices of McCurdy. Dean & Graditor Karyn Lovins James Lynch McClintock Distilling Company Molly's Meanderings Sean Morrissey Rose Marie Myers The Orchard The Pasta Palette Perfect Truffle

Powell, LLC RS Will Wealth Management

Shab Row Tea Emporium The Spice & Tea Exchange Up On Market Varner & Goundry, P.C. The Wine Kitchen on the Creek

### DOWNTOWN

FREDERICK FANS Kathy Angleberger Bella Brows Microblading Studio Café Anglais Cannon Hill Logistics Coco Cabana Curious Iguana Betsy Fisher Footlights Dance & Theatre Boutique **Gaslight Gallery** Helen Gregory Jennifer Grove Hootch & Banter Marien Hornvak Karen Justice Lily's Loft Lockhouse Studios

Radcliffe Realty Yaneth Reves Jewelry Albert Riffle Scott Riffle Sheila Schaden Sky's The Limit

James Spoth TONIQ Vintage Mid-Century John & Madonna Vitarello Wastler's Barber Shop

#### DOWNTOWN **FREDERICK** SUPPORTERS

White Rabbit Gastropub

Zavos Architecture

The Amy Wolff Team of Direct Mortgage Loans Attabov Beer Beth Azrael Dolan Media Management **Evangelical Reformed** United Church of Christ **Grove Public Relations Everett & Patricia Hart** Carole Larkin L.P. Calomeris Realty Kate McDermott The Potters' Guild of Frederick Jeanie Reeder Smoketown Creekside Text Design Inc Edward & Robin Thompson Verbena Salon & Spa Welcome Home Realty Group

### DOWNTOWN FREDERICK FRIENDS

JEAN & BEN NORMAN

Kimberly Anstine Art Collective Artifacts Glass Gallery Craig Bedard Robin Bell Gillian Berluti Howard Cox **Custom Imprints** Kimberly English Donna Evans Neil & Kathy Fay John & Katie Fieseler Freesia and Vine Flowers Jill Fulton Denise Gouin Gravel & Grind Great Stuff by Paul

Lauren Hagan Susan Hardey Tara Havs Truby LaGarde **Lenny Martin** Theresa Michel Janice Murray The Muse

Natural Fusion Hair Studio Sheridan Reaver Jean Remmert Rachel Rice Dedra Salitrik Savage Soaps Sir Speedy Printing

Patricia Szymanski

Sunny Tompkins

Meghan Waters

Zakiva White

Donnie Wood

Stephen Yarnall

UnCorporate Headshot

Lorri Taylor

IN-KIND

**Benefactor Events** Comcast Frederick Kevs Frederick News-Post

### **FY22 SPONSORS**

ALIVE @ FIVE 2021 **PRESENTING DARCARS** Toyota of Frederick **WLR Automotive Group** 

LEVEL ONE Audio Video Group Brewer's Alley FoodPR0

Innovative Inc. Kev 103 & 106.9 The Eagle LSWG M&T Bank Rotary Club

of Carroll Creek Rotary Club of Frederick Truist

LEVEL THREE Beckley's RVs Beer Around Frederick

Edgewater Federal Solutions FCB Bank Four Points Group at Morgan Stanley Frederick County Health Department MD Tix

Morgan-Keller Construction Ruppert Properties Sandy Spring Bank St John Properties

### **Imagination Center** Postern Rosedale Ice

BEER, FOOD & WINE **Boxcar Burgers** Brewer's Alley In10se BBQ Irie Eats Olde Mother Brewing Pop-Up Poutine Smoketown Beer Steinhardt Brewing Taco Daddy The Tasting Room

FRIEND OF ALIVE @ FIVE **AMI Signs Attaboy Beer** 

BaneBio Beans and Bagels Cellar Door **COAST Designs** Cowork Frederick Crème de la Crème Curious Iguana **Dancing Bear** Dream House East Side Auto Service Ec'clectibles Edgeworks Knife and Supply **Embark Skate Shop** Fraternal Order of Police Francis Scott Key

Lodge #91

Frederick

Frederick Bound

**Lumber Company** 

Frederick Shell Carwash

Freesia and Vine Flowers

ALIVE @ FIVE 2022 PRESENTING DARCARS Toyota of Frederick

Woman Mentoring

### LEVEL ONE

Audio Video Group Brewer's Alley Frederick Lumber Company Innovative Inc Key 103 & 106.9 The Eagle LSWG M&T Bank Northrop Realty Rotary Club of Carroll Creek Rotary Club of Frederick Truist WLR Automotive Group

LEVEL TWO FoodPR0

**LEVEL THREE** Acts Retirement-Life Communities **CAS** Engineering **Clagett Enterprises** Edgewater Federal Solutions FCB Bank Four Points Group at Morgan Stanley **Goodwill Industries** of Monocacy Valley McNees Wallace & Nurick Morgan-Keller Construction Ruppert Properties Sandy Spring Bank Stauffer Funeral Homes

Rosedale Ice Attaboy Beer **Boxcar Burgers** Brewer's Alley District East Firestone's Idiom Brewing La Parada

Sabor de Cuba Smoketown Beer Steinhardt Brewing Tempo di Pasta

FRIEND OF

ALIVE @ FIVE AMI Signs **Bach Real Estate** BaneBio Beans and Bagels Cellar Door Classic Occasions Cowork Frederick Curious Iguana **Dancing Bear** Dream House Ec'clectibles Edgeworks Knife

and Supply

IN-KIND Benefactor Events Frederick Book Arts Center Frederick Keys Frederick News-Post **Imagination Cente** Minuteman Press

Postern

Maryland Environmenta Trust

BEER. FOOD & WINE Culinary Tayern Gambrill Mt Food Co

Olde Mother Brewing

Blessings in a Backpack. Frederick Chapter Capital Women's Care Frederick OB/GYN Restaurant & Lounge Common Market Co-Op

Scotty's Vodka Tim Smith Spring Arbor Senior Living Support Unlimited Inc Patti Szymanski TONIO The Trail House Transformed Medical Spa of Frederick Transportation **Triangle Motors** Village Crossing Visit Frederick VoodooRocksBand.com Welcome Home Exceed Cybersecurity & IT Kristi Jacobs Williams. First Command Financial Services Laura Fitzgibbon Samson Properties Frederick County Woman to Association of Realtors

FIRST SATURDAY FIRE IN ICE 2022 **PRESENTING** Music & Arts **ICE SCULPTURES** Advanced Behavioral Health AIGA BlueRidge Chapter The Alcorn Family **Baker Tree Service** Baltimore Gold of Frederick Bartz Landscaping Beer Around Frederick Belleza Hair & Nail Studio Brainstorm Comics Brewer's Alley Brick & Mortar Mercantile Bushwaller's Capital Womens Care The Cellar Door The Center. Sound, Mind, Body, Century 21 Redwood Citizens Ballroom Cucina Massi **Dancing Bear** Days End Farm Horse Rescue Delaplaine Art Center DeLeon & Stang Dream House Furniture & Design Dynamic Automotive Ec'clectibles Edgeworks Knife

and Supply

Embark Skate Shop

**Emporium Antiques** 

United Church of Christ FCB Bank **FCDSS Foster Care Federated Charities** Firestone's Culinary Tayern Frederick Arts Council The Frederick Basket Company Frederick Brick Works Frederick Community College Frederick Social **Gaslight Gallery** Golden Spring Landscaping **Goodwill Industries** of Monocacy Valley Hood College I Made This! Pottery Shop Idiom Brewing II Porto La Paz Mexican Restaurant Law for Parents Lazy Fish Lonza Bioscience L.P. Calomeris Realty Magoo's Pub & Eatery Magpie Market Maryland **Ensemble Theatre** The Muse. Molly's Meanderings & **Hunting Creek Outfitters** Music & Arts **National Museum** of Civil War Medicine North Market Pop Shop ODIN CrossFit

Olde Towne Tavern

Woodsboro Bank **Overland Site Services** Zebop Patriot Federal Credit Union **FOOD TRUCKS** Peace The Platoon Veteran Services Center at Goodwill Power of Change

**Boxcar Burgers** In10se BBQ Mayta Peruvian Cuisine MR Cheesecakes **BRING A BROOM Precision for Medicine** SATURDAY Premier Group of Long

City of Frederick **Grant County Mulch** Oldetowne Landscape Architects Tobacco Free Frederick Wegmans

United Steam

Up On Market

Visit Frederick Warehouse Cinemas

Velvet Lounge &

Fire Engine Co #3

Wildflower Weddings

White Rabbit Gastroput The Wine Kitchen on the Creek

Vintage Mid-Century

COMPETITIVE EDGE City of Frederick Department of Economic Development Frederick County Office of Economic Development

PNC Bank FIRST SATURDAY CrossRem **Eastern Exteriors** Mount Saint Mary's Plamondon **Hospitality Partners** SkyPoint Federal

FROSTY FRIDAY Woodsboro Bank

Credit Union

Wegmans

HALLOWEEN C Burr Artz Trust

FY2022 ANNUAL REPORT 11

10 DOWNTOWN FREDERICK PARTNERSHIP

Love Your Vessel

Larry Marsh

ODIN CrossFit

Margray & Bill Poulin



19 E CHURCH ST FREDERICK, MD 21701 Presort Standard US Postage PAID Permit 401 Frederick, MD

#### PARTNERSHIP BOARD OF DIRECTORS

### EXECUTIVE COMMITTEE

CARLA CLARKE
President

DEREK MCGEE
Vice President

MIKE WINDER

Secretary

CHRIS SMARIGA

Secretary &

Treasurer

### COMMITTEE CHAIRPERSONS

KARYN LOVINS
Design Chair
SANDY DUBAY
Business
Development Chair

DEREK MCGEE Organization Chair MARIÉN HORNYAK

MARIÉN HORNYAK Promotion Co-Chair JULIE KENNEDY Promotion Co-Chair

### VOTING DIRECTORS

JILL ASCHER
Downtown Resident
CHRIS FOREMAN

The Affiliated Barber Shop

BECKY KALER

City of Frederick Department

of Economic Development
CHRIS KLINE, JR.
Frederick Commercial
Real Estate

KATE KURANDA Downtown Resident SEAN NORRIS Edgeworks Knife & Supply

KELLY RUSSELL Alderman, City of Frederick

CASSIE SENN VAIRA
Dream House
Furniture & Design

CARLO SERIO
Pretzel & Pizza Creations
NKEM WELLINGTON

Downtown Resident & NAC 11

ZAKIYA WHITE
Lockheed Martin

### NON-VOTING DIRECTORS

MICHAEL BLUE
Vice President,
Frederick County Council
JENNIFER GERLOCK
Frederick County Chambel

Frederick County Chamber of Commerce

LOUISE KENNELLY Frederick Arts Council AMANDA LEE
Frederick County Office of
Economic Development

JEN MARTIN
Celebrate Frederick

KARA NORMAN Downtown Frederick Partnership

> DAVE ZIEDELIS Visit Frederick

#### STAFF

KARA NORMAN Executive Director

LEEANN CREWS DANIELLE DOLL

Associate Director

CHRISTINE VAN BLOEM Marketing Manager

> JADE DUNHOUR Events Manager